



Delta Balustrades

www.deltabalustrades.com

APPROVED INSTALLER SCHEME

At Delta Balustrades we want our customers to have confidence in the ability, communication & performance of our installation teams. To ensure that all installations using our products are completed to the very highest standards and to underpin that commitment we have introduced our Approved Installer Scheme (AIS).

WHAT IS AIS?

AIS is a stringent, four-module assessment programme that incorporates the following:

- > A full audit of the installation team
- > Installer training
- > Reporting systems between the installers and our own team
- > A best practice approach to excellent quality standards and cost management.

SPECIFICATION OF QUALITY PRODUCTS HAS TO GO HAND IN HAND WITH QUALITY INSTALLATION AND THAT CAN ONLY BE ACHIEVED BY WORKING WITH A SPECIALIST THAT IS ACCOUNTABLE THROUGHOUT PROJECT DELIVERY.

HOW AIS WORKS

Our Approved Installers are fully audited and training is provided for each individual installer, including product training, a factory tour, a complete induction with our training manual and practical installation workshops.

Each installer then undergoes an examination to complete the training and verify that all technical points have been fully understood.

With training completed, our team carries out impromptu site audits to ensure that best practice is applied during installation.

Over a period of time all Delta Balustrades Approved Installers undergo a track record audit to ensure that our high standards are continuously delivered before final AIS accreditation is awarded.



Delta Balustrades
EXPERTISE YOU CAN LEAN ON

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